

Press Release

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Dräger opens new Marine Service Center in Singapore

The manufacturer of medical and safety technology now offers its maintenance service for safety on board in Asia, too.

Hamburg – Dräger's safety technology branch will introduce its Marine Service Center at the Shipbuilding, Machinery & Marine Technology (SMM) exhibition, taking place on September 23-26, 2008 in Hamburg, Germany. With this new location in Singapore, the producer of medical and safety technology from Luebeck, Germany, is expanding its range of services supporting safety equipment in shipping to the Asian region.

"Shipping is a global business and as a result it is imperative to be represented worldwide ", says Christoph Feyerabend, Portfolio Manager Marine at Dräger. "The Singapore location is therefore another central building block for our range of services within the Dräger Marine Service Center" As is the case at their other locations, for example in Rotterdam, Constanta or Hamburg, Dräger will offer a comprehensive maintenance and repair service for onboard safety equipment.

All-round service for safety on board

Dräger service technicians perform inspection, service and, if necessary, repair the entire firefighting, rescue and safety (FRS) equipment for their customers. They also inspect the equipment, either directly on board or in the workshops of the Marine Service Center. Finally, the Marine Service Center creates all the required inspection documentation and certificates and delivers them to the customer. Even though this business takes place on very short notice – it is not unusual for customers to send orders two to three days before the arrival of the ship, sometimes even on the same day - the Marine Service Center can almost always send a large team to the ship, even to take care of large orders.

The industry is moving towards ever shorter docking times, the ship owners have comparably large safety requirements. "The customers want a service that takes care of the FRS equipment in this short time and to take as much work as possible away from them", says Feyerabend. For this reason the Marine Service Center is available 24 hours a day, 7 days a week. Dräger employees also perform inspection and service on other manufacturer's

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equipment. Since, according to Feyerabend, there is often equipment from a wide variety of manufacturers used on the ship. "We offer a comprehensive service with our overall approach and can, if necessary, work together with third-party suppliers."

Global service through "Fleet Stock Management"

With the additional offer of "Fleet Stock Management", which is particularly suitable for gas measurement equipment, shipping companies also receive Dräger service in those harbors in which Dräger itself is not represented. If a service interval is due for the equipment, the employees of the Marine Service Center ask the customer for the next port of call of the ship. Dräger then sends the equipment there and the Marine Service Center services in contract with the customer. The shipping company has the equipment replaced on site and sends the equipment requiring service back to the Marine Service Center. There the technicians prepare it for its next use.

Manufacturer with tradition

As a manufacturer of safety equipment with over 110 years of experience, Dräger is familiar with servicing safety equipment. In shipping, Dräger globally delivers equipment for respiratory and body protection, gas measurement technology, diving technology, alcohol and drug testing.

About Dräger

Drägerwerk AG & Co. KGaA is an international leader in the fields of medical and safety technology. Dräger products protect, support and save human life. Founded in 1889, in 2007 the Group achieved sales of 1,819.5 million Euro worldwide and an EBIT of 151.9 million Euro. Today, Dräger employs around 10,000 people in more than 70 subsidiaries worldwide and has a representation around 190 countries. The Dräger Safety subsidiary offers products, services and system solutions for all encompassing Risk Management such as Personal- and Facility Protection. For more information, visit www.draeger.com

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